

Lesson Plan

NEUROHEADWAY

Neuroscience Into Education

VANTAGE EDUCATION

Developing Lives. Accelerating Potential

Purchasing a Car

Purchasing a Car - Introduction

Finding and buying a perfect car is not an easy task. There are many decisions to make. The price is often the most important factor. Whether you're buying new or used, from a private seller or a car dealership, deciding what you want and what you don't want are the most important things you can do.



ACTIVITY 1 – WHAT’S IMPORTANT TO YOU?

Doing your homework, like most things in life, is a good idea, especially when purchasing something as expensive as a car. Make a list of what you would look for in a car. Some criteria include:

Age Appearance Performance Safety
Reliability Size Comfort Fuel efficiency
Cost (How much do you have to spend?) Resale value
Transmission type Engine size
Fuel consumption Current mileage (if car is used) Colour.

Organize the list in terms of how important the criteria are - you may not get everything you are looking for, so you should decide what’s MOST important.

ACTIVITY 2 – NEW OR USED?

Choose a particular model of car and research both new and used versions (one year old).

Look at: Price and features.

What do you think are the advantages and disadvantages of buying a new car?



ACTIVITY 3 - RESEARCH

- Use the internet to look for models that fit your criteria and budget. You can look at dealerships and car websites, among others.
- It's important to be an educated buyer who knows what they want.



PLENARY

- What are the advantages and disadvantages of buying a new car?
- What are the advantages and disadvantages of buying a used car?
- Why is it important to be an “educated buyer”?

